



VIDEO MANAGEMENT SYSTEM

Board of Education

June 12, 2017



Project Goals

Video Distribution: Improving video in the District

- Support all students and staff – Communication, publishing/distribution
- District-wide support for recording, curation, multi-device playback
- Efficient use of network resources
- Remove dependency on coax / tuners for video delivery
- Single platform to support all locations

Immediate Needs

- Effective Communicators
 - *Change delivery method for student announcements (GHS & WES)*
 - *Support Live Streaming*
 - *District-wide support*
- Self-Directed, Lifelong Learning
 - *Curriculum-based video content (Online, DVD, VHS, etc. as permitted)*
 - *Distribute / Record Cable TV as appropriate*
 - *Training/PD*
 - *School events and announcements*

Future Opportunities

- Effective Communicators
 - Support for student broadcasts at all schools
 - Digital signage & scheduled display content
- Collaborative & Productive Citizens
 - Teacher-created videos/lessons
 - Student-created videos (assignments, projects, clubs/activities)
 - Searchable & shareable content across the District

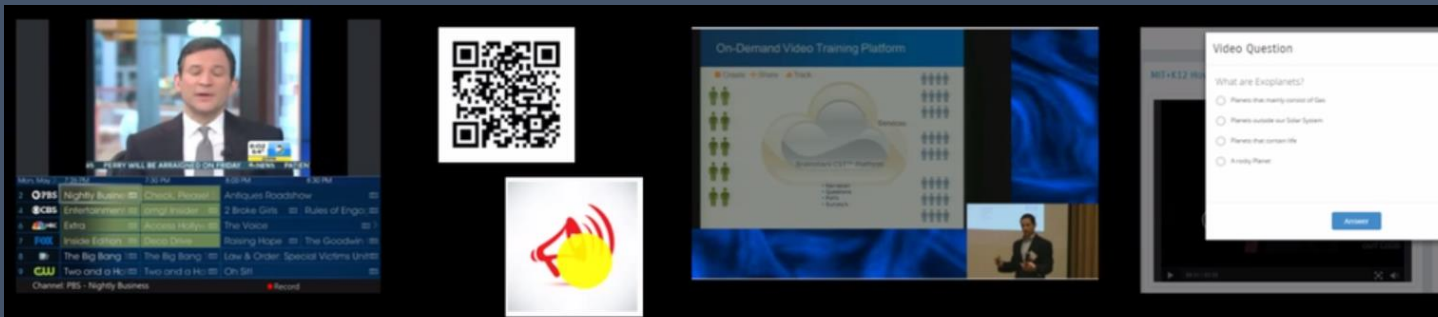


Discover Video

(AVI-SPL, Inc – Authorized Reseller)

Discover Video Highlights

- Founded in 2009 – President/CEO is Founder of VBrick
- Multi-Industry Experience
- K-12 Customer References
 - *Lowell Public Schools – Lowell, MA (23 schools / 16,000 students)*
 - *Fort Thomas Independent Schools – Cincinnati Metro, KY (5 schools)*
 - *Oakland County Schools – County ISD, MI (Supports 20 Districts)*
- Common Uses
 - *Morning announcements; Live Streaming (Events); On-Demand video; Digital Signage; Teacher-created content; Digitizing older formats*
- Single platform capable of meeting all known goals (short/long term)
- Few proprietary hardware requirements and playback on any device



- CATV Distribution
- Digital Signage

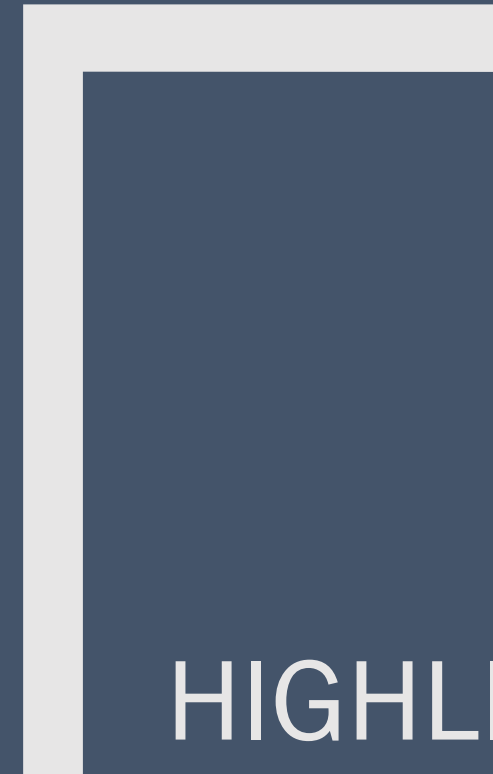
- QR Codes
- Emergency Messaging
- Morning Announcements

- In line testing
- Mobility viewing
- Internet streaming
- Pod Casting



800 Seed #1
Proven to be successful

800 Seed #2
Proven to be successful



HIGHLIGHTS

Updated 2017-18 Capital Projections

Fund	Project	17-18 Net Capital	17-18 Net - Update
O&M	Voice System + Network Infrastructure	434,300	~314,000
O&M	Data Center Updates	50,000	50,000
O&M	E-Rate Offset	(73,000)	(39,082)
O&M	Total Adjusted O&M Fund	\$411,300	\$324,918
Ed	Voice System – Phones	170,000	~88,000
Ed	Staff Device Replacements	105,650	98,000
Ed	1:1 Student Devices	395,000	411,000
Ed	Video Distribution	50,000	62,000
Ed	Projector Replacements	42,500	42,500
Ed	Total Adjusted Ed Fund	\$763,150	\$701,500
	Technology Service Fee	(220,000)	(220,000)
Total	Total 2017-18 Technology Capital	\$954,450	\$806,418